



## All Weather Windows use Safeteams data to better plan during the pandemic and avoid potential losses of millions.

### The Client:

All Weather Windows is Canada's largest privately-owned window and door manufacturer. Launched in 1978 in a 10,000-square-foot manufacturing facility in Edmonton, Alberta, the company has since expanded services to all of western Canada with two commercial offices, All Weather Windows Glass, and close to 800 dealers across the country. With a combined capacity of over 300,000 square feet, their manufacturing plants produce a full range of

award-winning, energy-efficient, sustainable and weather-resistant window and door products for dealers, builders, contractors, developers, and homeowners. Accolades for the company include ENERGY STAR Canada's Sustained Excellence Award in 2018 and Manufacturer of the Year five times in the last 10 years, as well as Platinum club member of Canada's Best Managed Companies program.

## The Challenge:

Facing uncertainties generated from the pandemic in February, All Weather Windows' leadership team kept one priority in mind: maintaining trust from both their clients and their workforce. This meant ensuring a fluid continuity of their business and supply by putting their 500 plant employees' safety on the top of their list of concerns. The consequences of a COVID-19 infection in a worst-case scenario - peak time of year with a large infection rate - would cost the company millions of dollars, none of which they can get back because it's lost production time.

## The Solution:

On top of various initiatives like distribution of PPEs, larger spaces for lunches and breaks, and staggered shift scheduling to reduce exposure, All Weather Windows integrated Safeteams contact tracing capabilities to one of their plants to help them respond more quickly to a positive case. The technology provides an added level of comfort to their employees, knowing that time is of the essence and how Safeteams would allow for swift response in case of a positive test of COVID-19 reassured their employees.



## Testimonial:

"The technology has given some peace of mind to every team member that in the event of something happening, we can quickly react and recover from it because we've been proactive with the data and learnings we've obtained through Safeteams."

*Jillene Lakevold, VP of Manufacturing.*

## Results & Benefits:

One key benefit of Safeteams was the ease and speed at which it was deployed. The system was up and running in less than a week. Through thorough and transparent communication from the leadership team at All Weather Windows, the adoption rate was near perfect across the board. All Weather Windows then used the Safeteams ecosystem to simulate a positive case, which granted them useful quantitative data such as the time it would take to react and the number of employees one positive case would affect. Having the data tells them how broad the infection could potentially be and shows them where to focus based on proximity and time spent. This speeds up the accuracy of the contact tracing and cuts down the time to resolve by hours, potentially days.

Using the same datasheet, they also looked at who this simulated infection would affect, which provided a brand new perspective and understanding of how the virus can alter their business. This exercise helped them solidify their suspicions and therefore accelerate their decision making to quickly adapt their measures to ensure a leadership continuity within their company in case of an infection. One example of the changes applied was creating work hubs and limiting certain interactions to virtual meetings to avoid possible cross-contamination between work hubs.